

# SECTION D COMMODITY MARKETING and INCOME—Supplement

1. During 2001, did this operation have **MARKETING CONTRACTS** or formal agreements to market any commodities it produced?

☐ **YES** - [Continue.] ☐ **NO** - [Go to item 2.]

**Exclude** money received from Contractors as reimbursement for expenses; report these in Section F.

## CONTRACTOR CODES for Column 3

- |                                      |                                       |
|--------------------------------------|---------------------------------------|
| 1 Other farm(s) or farmer(s)         | 5 Broker, consigner, or investor      |
| 2 Packer, processor, mill or gin     | 6 Integrator                          |
| 3 Co-op or elevator                  | 7 Another segment of the same company |
| 4 Seed, feed, or other input company | 8 Retailer                            |
|                                      | 9 OTHER                               |

## UNIT CODES for Column 5

- |          |          |              |
|----------|----------|--------------|
| 1 POUND  | 5 BIN    | 9 DOZEN      |
| 2 CWT    | 6 BOX    | 10 FLAT      |
| 3 TON    | 7 BALE   | 11 HEAD      |
| 4 BUSHEL | 8 CARTON | 13 PLANT/POT |
|          |          | 22 ACRE      |

1 What commodities did this operation have <b>MARKETING</b> contracts for in 2001?  [Write in commodities.]	2 CODE	3 Who was the contractor?  [Use Contractor codes above.]	4 What quantity of [commodity] was marketed through this contract?  (Exclude landlord's share.)	5 UNIT CODE  [Use Unit codes above.]	6 What was (will be) the <b>FINAL PRICE RECEIVED</b> per [unit] by this operation for [commodity] marketed under this contract?  [Same units as column 5.]	7 What was the total dollar amount received in 2001 from this contract?  [Record receipts less marketing charges.] 1/
		CODE	QUANTITY		DOLLARS & CENTS	TOTAL DOLLARS
	1101	1102	1103	1104	1105 C__	1106
	1113	1114	1115	1116	1117 C__	1118

1/ Income received for commodities marketed or produced under contract in previous years should be recorded in item 9.

8 Did the contract have a confidentiality clause?	9 What is/was the length of the contract?	10 Are you penalized for reduced production due to adverse weather?  (Including death loss.)	11 Under the terms of the contract, did you have to deliver the commodity to a delivery point off this operation?	12 [Ask only if column 11 = YES] How many miles was it one-way to the point of delivery?	13 If you had sold this commodity on the open market, how far would you have had to travel one-way to the nearest buyer to deliver?
YES =1	MONTHS	YES =1	YES =1	MILES	MILES
1107	1108	1109	1110	1111	1112
1119	1120	1121	1122	1123	1124

**2. During 2001, did this operation have PRODUCTION CONTRACTS or formal agreements to produce any commodities for a processor, packer, canner, integrator or another operation?**

☐ **YES** - [Continue.]    ☐ **NO** - [Go to item 3.]

1 What commodities did this operation have PRODUCTION contracts for in 2001?  [Write in commodities. List each crop below.]	2  <b>CODE</b>	3 Who was the contractor?  [Use Contractor codes above.]  <b>CODE</b>	4 What quantity of [commodity] was removed from the operation under this contract during 2001? (Exclude landlord's share.)  <b>QUANTITY</b>	5 <b>UNIT CODE</b>  [Use Unit codes above.]	6 What was (will be) the FINAL FEE RECEIVED per [unit] by this operation for producing [commodity] under this contract?  [Same units as column 5.]  <b>DOLLARS &amp; CENTS</b>	7 What were the TOTAL FEES RECEIVED in 2001 under this contract?  [Record receipts less marketing charges.] 1/  <b>TOTAL DOLLARS</b>
	1125	1126	1127	1128	1129 C__ __	1130
	1140	1141	1142	1143	1144 C__ __	1145

1/ Income received for commodities marketed or produced under contract in previous years should be recorded in item 9.

8 Did the contract have a confidentiality clause?  <b>YES =1</b>	9 What is/was the length of the contract?  <b>MONTHS</b>	10 Did the contract require you to make investments in equipment or facilities?  <b>YES =1</b>	11 Are you required to buy inputs from a specific source?  <b>YES =1</b>	12 [If Livestock commodity, ask-] Were you responsible for manure management?  <b>YES =1</b>	13 Are you penalized for reduced production due to adverse weather? (Including death loss.)  <b>YES =1</b>	14 Under the terms of the contract, did you have to deliver the commodity to a delivery point off this operation?  <b>YES =1</b>	15 [If column 14=YES, ask-] How many miles was it one-way to the point of delivery?  <b>MILES</b>	16 If you had sold this commodity on the open market, how far would you have had to travel one-way to the nearest buyer to deliver?  <b>MILES</b>
1131	1132	1133	1134	1135	1136	1137	1138	1139
1146	1147	1148	1149	1150	1151	1152	1153	1154